Brothers & Sisters!

We hope this email finds you and your family well.

Couple of reminders!

*Don't forget Winter Conference is coming up soon! Make sure to book your room, register for conference! See more details in the Communications!

*We absolutely love seeing what you and your auxiliaries are doing on social media! Keep up the good work!



Greetings to you during this bright time of year! May you experience the light of laughter, the warmth of love, and the joy of gratitude this season and beyond.

VFW Department of Virginia Auxiliary

Important Information from our Department Treasurer:

Please read the important information in this month communications about Auxiliaries and District Treasurers who use a binder, 3-hole notebook or any other method for keeping books for the Auxiliary or District, must get a permanent record ledger as soon as possible to be in compliance with our By-law Section 813 2B.

Department Fundraising Promotion

Greetings from the VFW National Headquarters Development department,

We wanted to make it easier to navigate the resources and easily promote participation from your members. You will receive regular emails from us right before a mailing goes out to your membership. The December Matching Gift package will be mailed out soon. Below is the link to the ad slick that can be used in your outreach to your members. Whether you put it in your department newsletter, newspaper, email, or whatever platform you may want to use:

<u>https://aaf1a18515da0e792f78-</u> c27fdabe952dfc357fe25ebf5c8897ee.ssl.cf5.rackcdn.com/1993/AUX+3655-2+December+Matching+Gift.pdf?v=1700248139000

Check out the Department Resource link for some helpful resources to get the word out about the need for donations in your department. If you have questions — or need assistance — please contact the VFW Development Department at 816.968.1143. Upcoming mailings and new ad slicks will be posted as they become available. Be sure to check back often:

https://heroes.vfw.org/page/32137/action/1?locale=en-US

Janel King Administrative Assistant, Development VFW National Headquarters 406 W. 34th Street Kansas City, Missouri 64111 Office: 816-756-3390 ext. 6734 Fax: 816-968-1129



VFW Auxiliary Department of Virginia Communication #4 December, 2023

May the unity of our nation, the closeness of friends, and the comfort of your home, renew your spirits this festive season MERRY CHRISTMAS!

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Elanor P. Doczi | Block Advisors with over 33 years' experience. (Member Auxiliary 7589. District 8)

8661 Sudley Road, Manassas, Virginia 20110

Office:703-334-4007 | Fax:703-334-4264 | Elanor.Doczi@blockadvisors.com

Experienced with Military returns,

Small Businesses, including Partnerships, Corporations, Estates and Trusts and

Individual returns.

Communication #4, December 2023

Message from the President





Must be read by the Auxiliary Secretary at the first meeting following receipt, then file for reference





✓ **Brand New! Check out our new reporting tool!** Go to members only and login in with your membership number as your user and the password is your last name. https://vfwauxva.org

- A reminder to all Auxiliaries and Districts..... All expenses <u>must be approved by the</u> <u>members at a meeting prior to event/expenditure unless allowed for in your approved standing motions.</u> When a motion is made for an expense a dollar amount must be stated in the motion. Sometimes you may not always know the amount needed. In that case the motion should state a "not to exceed amount of". Example: Your secretary needs a new briefcase, but not sure how much it will be. The motion can be made stating amount spent not to exceed \$100.00. Please refer to page 7 in the ritual section of the 2024 Podium Book for managing a simple motion.
- ✓ If the President, Treasurer or Secretary are an annual member, their annual dues must be paid no later than December 31, 2023. As per National If dues are not paid by the President, Treasurer or Secretary by January 4, 2024, the Department must submit an e-mail or letter on January 5, 2024 requesting the non-paid Officer be relieved of their position. FYI....Any annual member who does not pay their dues by December 31, 2023 are no longer a member in good standing. Be sure to check those membership cards at your January meeting.

✓ Sec. 104—Members in Good Standing

- A. The membership year of the Auxiliary is from January 1 to December 31.
- 1. A member who has paid their dues to December 31 is in good standing.

2. A member ceases to be in good standing on January 1 immediately following the year for which dues have been paid.

- 3. A member shall not again be in good standing until their dues have been paid for the current year.
- 4. Continuous membership begins again upon payment of dues.
- 5. Dues must be paid by June 30 to remain a continuous member.
- 6. Prior year's dues may not be paid after July 1.

7. Any member who has not maintained continuous membership shall submit an application and be accepted in the same manner as a new member.

8 No admission fee shall be required.8. Date of rejoin starts new continuous membership.

✓ SECTION 810A ATTENDANCE: Assure that the President or their Representative attend all properly called District Convention or Meetings. The District Secretary to report to OA Chairman immediately after SOI's and District with a list of names, title, and Auxiliary number of those who attended. Trustees are encouraged to attend the Department and District School. If meetings are available Communication #4, December 2023

Page 2

on a virtual setting, an Auxiliary Member Representative must call in or join virtually staying for the entire meeting to count towards attendance.



And always remember if your auxiliary needs assistance in anyway, please reach out to your District President or the Department Line Officers. Again, we are here for you!!

As we move into a busy holiday season, I would like to wish everyone and your families a happy holiday season! Sending prayers and hearty greetings to you. May you receive the most special of God's blessings as we wrap up 2023 and move into 2024.



ATTEST:

Elenstogsdill

Ellen Stogsdill

Department Secretary

VFW Auxiliary, Virginia

BY ORDER OF:

Vicki Butler Department President VFW Auxiliary, Virginia



Thank you, Treasurers, for taking on an important job in your Auxiliary. Between the President, Secretary and Treasurer, you fill the roles needed to keep a functioning Auxiliary and are doing a great

job. We are at the halfway mark and there are some things that need reminding.

E

- 1. Two signatures on checks.
- 2. Signatures of the investigating committee on the applications with date of acceptance by the Auxiliary.
- 3. Birthdate of the applicant on the application.
- 4. Signature of the applicant on the bottom of the application.
- 5. Make sure the application is readable especially if emailing life with credit card information. If National cannot read the application, they cannot process it. Each time the card information is entered it costs a processing fee. The name on the credit card must match the signature.
- 6. The check accompanying the application is from the Auxiliary. If an annual member, the applicant's check is made out to the Auxiliary for them to cash and keep the difference minus \$10.50 sent to the Department.

Audits are due by the end of the following month after conducting the audit. This means for July to September it is due to me by November 30. For the October to December audit, it is due to me by February 28.



Audi

New this year is a **Bookkeeping function** added to the Treasurer's duties page. Read the instruction manual under Treasurer's Resources. It provides vital information about how the program functions. This new program is not a requirement to use. This tool is being provided so anyone who is not computer savvy can use the basic functions of the program. It combines an Excel spreadsheet and QuickBooks functionality. The program does not contain the level of complexity that the Department Treasurer requires. For best results, start entering your data as of the end of the fiscal year, i.e., June 30, 2023. That way you will have a good start to run the reports and conduct complete audits.

THE MALTA BOOKKEEPING APPLICATION TRAINING VIDEO IS NOW AVAILABLE IN THE



TREASURER'S RESOURCES AREA IN MALTA! Once Treasurer's Resources is accessed, the video can be found under the column "MALTA Training", under the "Finance" section, named "Bookkeep Application Training Video". This video is available to all Treasurers. We highly recommend that you review this video, even if you attended one of the training sessions.

Attention District and Auxiliaries Treasurers

"Since the 2024 Bylaws specifically state in Section 812 A2 b for Secretaries that minutes can be kept in a three (3) ring binder, but it does not mention in Section 813 D 2b a three (3) ring binder only a permanent record book. Therefore, until the Bylaws are changed only a permanent record book may be used by Treasurers. Computerized reports may be glued/pasted into the permanent record **book.**". Auxiliaries and District Treasurers who use a binder, 3-hole notebook or any other method for keeping books for the Auxiliary or District must get a permanent record ledger as soon as possible to be in compliance with our By-law Section 813 2B.

I am here to answer any questions that might arise.



Cathy Graham, Department Treasurer VFW Auxiliary, Virginia 9691 Lindenbrook St Fairfax, VA 22031-1132 703-319-0845 cg12dc12@outlook.com



Friendly reminder there been a change in the chaplain's alerts, due to this change we will only be sending out <u>one Chaplain alert a week on Wednesdays.</u> This is to save on the cost of emails that we send through MailChimp and to make sure we do not go over our limit.

Proud to say I have received 14 Reports for October 6th - November 6th. There are still lots of Auxiliary's that have not reported. Those of you who have not it is not too late to start. If you need any help reach out to me. Thank you to those that reported.

WHEN YOU SEND A CHAPLAIN REPORT: Include ALL deceased members, they MUST be entered into Malta If you need help entering the information, please contact Ellen Stogsdill at ellenstogsdill@cox.net or Cathy Graham at cg12dc12@outlook.com.

I ask that you Please DO NOT include requests for alerts and/or cards on this form! A separate request will ensure timely attention!

ALERTS & CARDS; For anyone other than yourself – please be sure that the person is aware and okay with Her or His information being shared with others. Will be sent to any VFW or Auxiliary member, and/or their family members.

CARDS & ALERTS SENT THIS PERIOD: Thinking of You:3, Get Well: 2

Sympathy: 3, E-Mail Alerts: 2.

While I am not an Official Clergy Person – I am a friend and available, should you need me. With winter upon us Please remember to check in on those who are ill or struggling. Always pray to have eyes that see the best in people.

A heart that forgives the worst. A mind that forgets the bad, remembers the good And a soul that Never loses faith in God.

Merry Christmas to all

Respectfully Jennifer Winn VFW Auxiliary Department of Virginia Chaplain 2023 - 2024 Jen.vfwa.moca@gmail.com 952 Avatar Dr. Va. Beach, Va. 23454 (757) 721-0002 (H) - (757) 478-4526 (C)





Department President

Down My Kum

Department SVP

Elenstogsaill

Department Secretary

Jennifer A Winn

Department Chaplain

Cara a. Buckley

Department Guard

Jud Jon Jourt

Junior Past Department President

Department JVP

Kelli leutt

Cathy Graham

Department Treasurer

Department Conductress

Georgette Bann

Department COS

Cathy Graham

6th District Council Member

Der Hinlloy

Past National President

AMERICANISM

Dear Auxiliary Brothers and Sisters, November is National Veteran and Military Families Month. Our National Ambassador shared a sentiment communicated by **Sierra Elkins, Americanism Chairperson from the beautiful state of Arkansas,** she sums up this month and what it should mean, perfectly: "This month, our nation honors the strength and sacrifices of the families, caregivers and survivors of our veterans and our current service members. They may not wear uniforms, but their service is essential to our national security and the character of our nation. We owe them a debt of gratitude that we can never fully repay." – President Joe Biden. This month, and throughout the year, families are going through the struggles of deployment through everyday life, holidays, family celebrations and everything in between. They also struggle with the transitions that come with moving from active duty to retired and all it entails to become re-acclimated to civilian life. During this month like any other, we recognize those families, like ourselves as members, for the courage and strength to endure and push forward. Reach out to the families that you know who have someone deployed or are re-acclimating and offer support in any way you know how." **~Sierra Elkins, AR. (From her November 2023 Communication)**

Patriotic Instructor(s):



You have been asked to "up your game" this year...how's that coming along? Have you been:

- Encouraging your members to use **#MoreThanLetters** to describe our Prisoners of War and Missing in Action?
- Teaching and practicing our VFW Auxiliary rituals and traditions?
- Displaying brother/sisterhood in all interactions with other members?
- Introducing your Auxiliary to local/regional former Prisoners of War?
- Reminding them (using some specifics) of those STILL Missing in Action from your area?
- Fostering the growth of our #AuxTRIBE not only in spirit, but in numbers?



Veterans Day (is every day...but November is the BIG ONE)

On the 11th day of the 11th month at 11 minutes past the 11th hour, World War I the great "War to end all wars" ended. This communication is being released after Veterans Day but please send me information about your Veterans Day events, I would love to see them.

Upcoming important days:

- December 3 Advent begins.
- December 7 Pearl Harbor Day
- December 7 Hanukkah begins.
- December 15 Bill of Rights Day
- December 21 Winter Solstice (First day of Winter)
- December 22 Forefathers Day
- December 24 Christmas Eve (Also Chocolate Day and Eggnog Day)
- December 25 Christmas
- December 26 Kwanza begins.
- December 31 New Year's Eve

Loyally,

Karla Coker, Americanism Chairman – Department of Virginia 13212 Trails End Ct Manassas, VA 20112-5504 (571) 221-7350 kjcoker1503@gmail.com







We have 21 Auxiliaries reported in Auxiliary Outreach. If anyone has questions about Outreach don't hesitate to email me at the address below.

Q: What do Alexander the Great and Winnie the Pooh have in common?



All volunteer efforts must be voted on and approved by your Auxiliary. If you make a motion to do this in the name of the VFW Auxiliary during your meeting and it passes, please do so. Then report it in the Outreach form.

The fall season is the time of year that organizations have fundraisers, bazaars, etc. They may have a pancake supper or chili suppers. It could be rescue squads, fire departments, or a Rotary club. It could be a fundraiser for school clubs or athletic sports groups. It might be a way to raise money for a homeless shelter or women's shelters. There are a great many ways to assist your community through your Auxiliary.

I have received reports from a couple of Auxiliaries that reported outreach projects that were community service. Donating money for sponsorship/t-shirts/walk for a good cause, is not Auxiliary Outreach. Supplying and cooking a meal at your Post for another group doesn't count.

Working at registration tables, handing t-shirts to participants, and manning water stations along a walk/run route. Serving food, washing dishes, and cleaning after a function, all qualify as Auxiliary Outreach.

Auxiliary Outreach is donating your blood sweat and tears to an organization outside of your own.

Auxiliary Outreach <u>is not</u> writing checks, collecting items or money for another organization, baking, food preparation, participating in events...

Whatever you do in community service, turn this into your Post. They can add this to their Community Activities reports.

A: Same middle name.

I hope your Auxiliary has a very successful year.



Robert DeChamplain. 2023-2024 Auxiliary Outreach Chairman 7417 Wildwood Dr Norfolk, VA 23518-4415 (757) 239-4517 <u>amleg327bobd@gmail.com</u> "Buddy"
Poppy/National Home Program-November 2023

Department of Virginia National Ambassador, Lisa Jackson Department Chair, Kathy Voss



By the time you read this many of you will have used the "Buddy" [®] Poppy during your Veterans Day events. I cannot wait to see the reports flooding in documenting all your work promoting this program, but more importantly, bringing awareness to your communities about the veterans we serve!

Before we know it, it will be time for our Department "Buddy" [®] Poppy Display Contest. Please take time to review the rules and judging criteria below so you will be prepared to plan your submission.

Displays will be presented and judged in three categories:

Category 1. Public Promotion of Poppy Campaign (Window, booth, parade, poster displays, campaign promotions, etc.) Displays must be designed for public exposure and must bear a message soliciting a donation for and wearing of the VFW Buddy Poppy. At least one Poppy used in the display must be in its original form and color, with label attached.

Category 2. Memorial or Inspirational Displays (Wreaths, memorial tablets or plaques, patriotic or devotional themes) Displays must be designed to honor the dead, to inspire devotion to God and Country, or to dramatize the activities supported by the Buddy Poppy. At least one Poppy used in the display must be in its original form and color, with label attached.

Category 3. Artistic or Decorative Use of Poppies (Post Home displays, table centerpieces, corsages, pictures, plaques, models, scenes, hats, novelty pieces, etc.) Any display not meeting the qualifications for Categories 1 or 2 shall automatically be entered in Category 3. At least one Poppy used in the display must be in original form and color, with label attached.

At the time the display is set up, the responsible person must complete an entry form which will show the category of competition, the number of Poppies used, the purpose of the display, the Post and/or Auxiliary number and location, and the name of the person who will dismantle and remove the display at the close of the Convention. Displays may be accompanied by a white card, not to exceed 4 X 6 inches in size, on which is lettered in black ink an explanation of the theme for the display or other information of interest to the viewer or the judges. *Post name, Post number, city or state (including the shape of your state) may not be visible on display entries; failure to comply will result in disqualification.* Any use of non-VFW trademarks or copyrighted material on your display must have prior approval from the trademark or copyright holder. These include but are not limited to names, logos, audio/visual graphics, images and/or props. The VFW and Buddy Poppy logo and name is authorized but use of any outside organization trademark or copyrighted material and/or logos must have prior approval through their respective organization.

Displays will be judged on effectiveness, purpose, clarity of theme, suitability, originality, beauty and number of Poppies used. Where a sample of many identical items (such as corsages or wreaths) is entered, full credit shall be given for the total number of Poppies used. *Prizes will be awarded to the first, second, and third place winners in each of the three categories.*





"Hearts 4 the Home", is an initiative begun in the Department OF Virginia. So, you ask.... what is it and how does it work???

Our VFW National Home is preparing to celebrate its 100th Anniversary of serving veterans and their families with children, in the year 2025. To raise funds for the celebration events and to support programs and infrastructure at the home, I have launched the "Hearts 4 the Home" fundraising initiative, with proceeds to benefit the home and to honor the celebration of its establishment, and its first residents in the year 1925 – the Pollett Family. By contributing a minimum of \$5 to the 100th Anniversary Celebration fund you will receive a handcrafted heart lovingly made by Nancy White, my auxiliary sister from North Carolina. You will also be entered into a drawing for multiple fabulous prizes! We are not selling hearts or raffle tickets...we are receiving donations. The heart and a ticket are a gift to the donor. This initiative has been approved by the National Home, as required in our bylaws. Should your Auxiliary, District or Department vote to participate, they may report the activity and donations.

This fundraiser will close on June 30, 2024, and winners will be notified in Louisville, Kentucky at our national convention. Please accept our gratitude for helping veteran families by your donation. If you have questions or would like to help with this initiative, please contact us at <u>Hearts4theHome25@gmail.com</u> or call Kathy Voss at (919) 264-7839. Packets complete with "Hearts" and instructions will be available at the Mid-Winter Conference in Williamsburg!





Extension and Revitalization

If your Auxiliary needs a boost, think about reaching out to your Department Chief-of-Staff for some help with revitalization!



Has it been a long time since you got a new member? A revitalization team may be able to help with a recruiting event.

Having trouble filling officer roles? The revitalization team could help with training. Not sure where to begin? The revitalization team can assess your needs and suggest the officer or chairman who would best be able to help your Auxiliary. Reach out to your Chief-of-Staff today.

The Extension & Revitalization Program:

• Establishes New Auxiliaries.

- Interested in starting an Auxiliary? Whether a VFW Post decides on its own that it wants an Auxiliary or whether a member or non-member sees the potential for a new Auxiliary, the steps for creating an Auxiliary are the same:
 - 1. A VFW Post must vote by 2/3 majority to have an Auxiliary. (An Auxiliary can never exist on its own without a Post and can never be started without that Post's 2/3 majority vote).
 - 2. The Department President appoints the official organizer of the new Auxiliary, and he/she must be a member of the VFW Auxiliary.
 - 3. A minimum of 15 eligible applicants must be on the application for the Charter (transfers are not eligible).
 - 4. From there, it is a matter of securing and filling out the proper paperwork provided by VFW Auxiliary National Headquarters. Every Department President, Secretary and Chief of Staff has access to these forms.
- Maintains Current Auxiliaries.
- The national organization requires only five (5) things of a VFW Auxiliary:
 - 1. Auxiliaries should have at least ten (10) business meetings per year. (Sec. 210) Five (5) members in good standing shall constitute a quorum for the transaction of business. (Sec 212)
 - 2. Dues should be paid on at least ten (10) members on or before February 1 of the current year. (Sec. 207)
 - 3. Quarterly audits by Trustees must be submitted. (Sec. 814)
 - 4. Officers elected and installed and reported to National Headquarters no later than June 30. This generates the bond application via email. (Sec. 804A & 806A)
 - 5. The offices of President and Treasurer MUST be bonded by August 31. (Sec. 814) This form can be found MALTA.

Remember Banding Together for Our Veterans starts with us being positive.



Georgette Bannon 4036 Georgia Rd Chesapeake, VA 23321-5312 (757) 715-0202 georgettebannon@gmail.com



HISTORIAN & MEDIA RELATIONS

Chairman: Jamie Stewart 5194 Longbow Rd King George, Va 22485 757-897-5521 Jamie_stewart91@icloud.com



Congratulations to District 1, District 2 and District 8 for being 100% reported!



Learn the art of communication through photos so that our auxiliaries are well- worth preserving and won't become irrelevant. How does your auxiliary preserve photos to last many years? If you are saving printed copies, take some time and look into saving them electronically.

Legacy Member Interview How To's



Last month's communication touched on who and what to interview on. Now, how do we submit? The easiest way to record the interview would be with a phone or tablet. You then download the interviews on a thumb drive along with the completed National Historian Award #1 Form and then submit them. But why stop there? Share them on your auxiliary's social media pages to get the word out. If you email the interview to me, I will also share them on the department Facebook page as well.

A reminder from our National Historian, please get a photo release signed by the Auxiliary member whom you will be interviewing.

Auxiliary Snapshot



Veterans Day Flag Retirement-The VFW and Auxiliary from Post 12202, King George, VA along with Boy Scouts, Girl Scouts and families retired 162 American Flags. The retirement ceremony was held at Valor Ranch, a nonprofit that supports injured service members in recreational therapy. Members and Scouts also wrote letters to deployed

Sailors.





December 2023

• Hello Brothers and Sisters! I hope you have a wonderful Holiday and stay warm!!!

Some fun December dates to remember:

- December 3rd Let's Hug Day
- December 4th National Cookie Day
- December 7th National Cotton Candy Day
- December 12th National Poinsettia Day
- December 20th Go Caroling Day



Welcome to December, The Season to Give!

The holidays are just around the corner and what a great time to give! By giving of yourself, you will truly feel the spirit of the holiday season. We can all give some hours of our lives and volunteer at a local VA facility or nursing home.

Here are some suggestions to bring holiday joy to our local Veterans:

- Decorate their doors with festive scenes.
- Give a poinsettia or flowers to sit on their tables or windowsills.
- Make special holiday goodies.
- Fill stockings or bags with small gifts.
- Get a group together and sing Christmas carols in the halls or patient's rooms.
- Read a book together.



Thank you for the fantastic reports I have received so far this year. If I can be of any assistance, please contact me.



Dinah Viner Devins Doyle Hospital Chairman 3449 Crimson Holly Lane Virginia Beach, VA 23453 757-560-0493 n2runn1@yahoo.com









I want to wish all of you and your families a *Merry Christmas*.

Our National President Carla Martinez's theme for 2023-2024 is: **BANDING TOGETHER FOR OUR VETERNS** The best way to band together is to support legislation in support of our VETERANS!

Have you to signed up for VFW ACTION CORPS weekly? Are you receiving Legislative Alerts?

Many bills have hidden Washington tricks that cause them to be harder to pass. The VFW realizes they needed to rally their members.

"All Legislative Powers herein granted shall be vested in a Congress of the United States, which shall consist of a Senate and House of Representatives." (Article I, Section 1, of the United States Constitution)

To help us understand the process of a bill becoming a law information can be found at www.house.gov.

Introduction & Referral of a Bill

- Any member in the House of Representatives may introduce a bill at any time while the House is in session by simply placing it in the "hopper" at the side of the Clerk's desk in the House Chamber. The sponsor's signature must appear on the bill. A public bill may have an unlimited number of co-sponsoring members. The bill is assigned its legislative number by the Clerk and referred to the appropriate committee by the Speaker, with the assistance of the Parliamentarian. The bill is then printed in its introduced form, which you can read in Bill Text.
- An important phase of the legislative process is the action taken by committees. It is during committee action that the most intense consideration is given to the proposed measures; this is also the time when the people are given the opportunity to be heard. Each piece of legislation is referred to the committee that has jurisdiction over the area affected by the measure. For more information on this step of the legislative process see Introduction and Referral to Committee of How Our Laws Are Made.

Pay attention to bills, especially to new bills, that are in the Legislative Alerts monthly. And, act on them.

Do not forget to report on the number of your members who voted, were election workers, transported members/veterans to the polls, etc.

Together we can make a difference in the lives of our veterans, active military, and their families.	Remember to REPORT TO ME!!! And, remember to include your
Let YOUR VOICE BE HEARD regarding Veteran's issues.	District and Auxiliary numbers!!!



Legislative Chairman: Beverly Abbott 130 Brookview Rd • Danville, VA 24540-3408 (434)792-4497 • <u>desiabbott@comcast.net</u>

Loyally, Beverly Abbott

National President's Theme: "Banding Together for Our Veterans"

MEMBERSHIP

<u>The Membership Funnel:</u> <u>The Full Picture of Getting New Members</u>

Before you start recruiting, ask yourself: What does the recruitment journey for new members look like now, and what should it look like going forward?

Providing a smooth and personalized <u>member experience</u> is one of the most important tools at your disposal—even at the recruitment stage. You want to make sure prospective new members are given every incentive to make it all the way through to the sign-up process.

That is where the membership funnel comes in. Here is a breakdown on how the membership funnel creates new members for your nonprofit or organization:



Step 1: Capture. Prospective members are "captured" when they are looped into your organization's workings, be it by email newsletter, attending an event, or word of mouth. **Step 2**: Nurture. Send follow-up emails, mailers, or phone calls nudging prospective new members along the path to signing up. Make prospective members feel appreciated and valued with personalized attention, especially if they have shown you interest! **Step 3**: Conversion. Offer incentives to signing up, like **membership benefits**. You might also emphasize key aspects of the membership experience, like networking or community impact.

Involve Current Members:

- 1. <u>Host a "bring a friend" meeting</u>. Encourage members to bring someone to see how your organization is run. This could be a recurring event or policy so that new members are continually bringing new friends!
- 2. Hold a family-friendly event. Spouses, siblings, parents, and (grown-up) children are all potential members. Plus, showing your organization is family-oriented is a potential attracting point for new members!
- 3. **Thank your members** regularly. There are a few different ways you can do that. Here are just a few:
- 4. Create a video thank-you message from the leader of your organization, and publish it on your website, your social media profiles, and your email newsletter.
- 5. Host a yearly event to say "thank you" to your members. Consider a member brunch, picnic, pool party, or other fun gathering.
- 6. Write handwritten thank-you notes to your members. In our digital age, a personalized note is even more meaningful and memorable.
- 7. Create rewards for club members who recruit new members. Little rewards and freebies can really motivate people. Think about gift certificates, shout-outs at your next meeting or in your next newsletter, or even reserving a coveted parking space for members with high recruitment.
- 8. Help members develop an "elevator pitch" about their membership. Why are they members? What is the biggest benefit of membership? Can they <u>explain the purpose</u> of your nonprofit or association?

- Communication #4, December 2023 Host an event or distribute resources for how members can talk to others about your organization. 9. Remind current members to greet newcomers and avoid club jargon-making your organization approachable is key.
- 10. Create an invitation email template your members can use. This is another great idea for a grassroots membership recruitment tool you can distribute to your members!
- You could also create paper-based pamphlets or member application forms. Another idea is a simple 11. boiler-plate text script that current members can copy-and-paste into emails or social media messages that they send to colleagues. Or you could include the **new member onboarding or welcome** package that new members receive!
- Get existing members together to volunteer as a group. You will do good in your community, strengthen 12. bonds between existing members, and meet other volunteers in your space.
- 13. Ask members to list their membership in their professional bios. It gets your club name in front of more people, builds your organization's prestige, and reminds members to talk about it.
- Give members a button or pin and encourage them to wear it. Make sure it is stylish so members will be more 14. likely to wear it, and people will ask what it is about. Another quirky idea is to hand out bumper stickers to members. Get your name on the road!
- Assign especially engaged members a "recruitment role." Among your members, who would make great 15. recruiters because of their personal/professional networks? Enlist these members, offer them rewards, and give them tools to fill this role!
- **Personally follow** up with every prospect. When someone signs up for an event, email them directly 16. and ask if they would like to sign up for organization membership. You know they are already interested in what you do-reach out!
- Reach out to former members. People leave organizations for all kinds of reasons, from life 17. events to time constraints. Some might be ready to come back. Remind them of your mission and how valuable their membership is!
- Ask your members for recruitment ideas. Never forget that your existing members are the best 18. source of information about what is attractive about your organization. They may also have an idea you have not thought of before or know about opportunities within their own social networks.





Georgette Bannon 4036 Georgia Rd Chesapeake, VA 23321-5312 (757) 715-0202 georgettebannon@gmail.com



To the following Auxiliaries for:

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TT		
just	one	more

District	Auxiliary	Percentage
8	3103	110.86%
2	392	105.45%
12	1994	105.00%
8	7589	104.90%
6	1841	104.35%
2	4809	100.68%

District	Auxiliary	Percentage
3	2239	100%
6	1264	100%
6	1841	100%
9	1184	100%
10	8469	100%
11	8644	100%

20



To the following Members for:

District A	Auxiliary	Member Name	Recruited	
2	392	Dinah Doyle	22 Members	
8	3103	Patricia Jones	22 Members	
2	4809	Ashley Johnson	15 Members	
7	2447	Benjamin Cressman	11 Members	
8	3103	Nancy Kearney	10 Members	
9	7589	Ann Mitchell	6 Members	
2	4411	John Darby	5 Members	
3	637	Patricia Read	5 Members	
7	2447	Darlene Fransco	5 Members	



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VHU S NEXT?

Membership Data is from Malta as of 11-17-2023, 9 a.m.

MENTORING FOR LEADERSHIP

Brothers and Sisters,

From the Mentoring at VFW Auxiliary: Relationship-Building for the Future

"Start each relationship from our common ground, support for our veterans and build on it with time and patience and caring."

Last month I asked all members who would be interested in starting a Question-and-Answer group on **Mentoring**. This would be a TEAM that could bounce around ideas on mentoring new and older members to become leaders and/or mentors in our Auxiliaries. Send me an email or give me a call and let us get started!





As officers and mentors of your Auxiliary do you CARE.

C: Catch the member when they first join. A: Ask them to participate. R: Remember what it felt like to be new. E: Engage them in a program that fits them.

Remem

Make all members feel included. Make eye contact with all members while talking. Listen without interrupting. Everyone's ideas should matter. Say THANK YOU!

You can be THAT Mentor



Deborah J. Martin 539 Westwood Drive Ruckersville, VA 22968 Debva0506@gmail.com

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Outstanding Auxiliary 2023-2024

Check the dates on the membership cards. If the President, Treasurer or Secretary are an annual



member, their <u>annual dues must be paid no later than December 31, 2023</u>. As per National If dues are not paid by the President, Treasurer or Secretary by January 4, 2024, the Department must submit an e-mail or letter on January 5, 2024, requesting the nonpaid Officer be relieved of their position. **FYI**.....Any annual member who

does not pay their dues by December 31, 2023 are no longer a member in good standing. Be sure to check those membership cards at your January meeting.



SECTION 810A ATTENDANCE: Assure that the President or their Representative attend all properly called District Convention and Meetings. The <u>District Secretaries</u> to report to OA Chairman immediately after SOI's and District with a list of names, title, and Auxiliary number of those who attended. District Presidents

please keep the Auxiliaries in your District informed of the date and location of your District Meeting and District Conventions.



Attention Auxiliary Treasurer MONETARY DONATIONS

VFW National Home – Health and Happiness Fund. Two Choices: \$.010 per member based on the Auxiliary membership as of June 30, 2023. \$0.25 or more per member based on the Auxiliary membership as of June 30, 2023. NOTE: Payment can be made three ways 1) Can be paid through MALTA. Please let the Department Treasurer know the Health and Happiness was paid with amount and date paid. 2) Check mailed to the Department Treasurer, earmarked Health and Happiness, payable to VFW Auxiliary Department of Virginia. 3) Check earmarked Health and Happiness, payable VFW National Auxiliary mailed to VFW National Headquarters, Attn Anne Pantelakos, National Secretary/Treasurer. 406 West 10th St. 10th Floor Kansas City, Mo 64111. Please let the Department Treasurer know the Health and Happiness was paid with amount and date paid. MONETARY DONATIONS MUST BE PAID BY 4-30-2024

VA Medical Center Fund

\$0.45 per member based on the Auxiliary membership as of June 30, 2023, checked mailed to Department Treasurer earmarked VA Medical Center. MONETARY DONATIONS MUST BE PAID BY 4-30-2024

I encourage all members to review the requirements for Outstanding Auxiliary. Don't let a requirement slip through the crack! Thank you for all you do for our Veterans, their families, and your community. Don't hesitate to reach out if you have any questions about Outstanding Auxiliary program.



Chairman: Carol Vangi 1024 Hullview Ave Norfolk, VA 23503-2028 757-621-5519 cjonesvangi@gmail.com

PRESIDENT'S SPECIAL PROJECT

Protect our Defenders is a nonprofit organization working to end sexual violence, victim retaliation, misogyny, sexual prejudice, and racism in the U.S. military.



Mission: Protect Our Defenders (POD) is the pre-eminent national human rights organization dedicated to ending sexual violence, victim retaliation, misogyny, sexual prejudice, and racism in the military and combating a culture that has allowed it to persist.

> We honor, support, and give voice to survivors of military sexual violence. We seek reform to ensure all service members are provided a safe and respectful work environment free from misogyny and racism, and have access to a fair, impartially administered system of justice.



MISSIOI

Values: The women and men who serve in our Armed Forces should not have to work in an environment where harassment and sexual assault is widespread, and victims face retribution for reporting their assaults. Service members deserve a system of justice worthy of the American principles they have dedicated their lives to protect.

The prevalence of sexual violence, victim retaliation, misogyny and racism in the military and a culture that has allowed it to persist erode military values of integrity and sacrifice, undermine good order and discipline and exacerbate existing inequalities for women, people of color and LGBTQ service members. Reforming this culture will strengthen our military and promote unit cohesion and morale. Protect Our Defenders has a deep

understanding of military process and procedure. We work respectfully and collaboratively, engaging stakeholders who can speak from personal experience about the need for reform, to promote change from outside and from within the military.

Our Work: Protect Our Defenders deploys a multifaceted effort towards reform.





DONATIONS

tect Our Defenders deploys a multifaceted effort towards reform. Every day, through policy reform, advocacy, public education, and pro bono support, we work to provide those who serve in our military a safe and respectful environment free from harassment and abuse, and to create a justice system that can fairly and effectively judge these crimes.

These efforts are directly informed by our work with survivors, their families, and current and former military members, and are grounded in our core values.

50 / 50 Raffle to be held at January Conference in Williamsburg

Send donations to Department Treasurer Cathy Graham

9691 Lindenbrook Street Fairfax, Virginia 22031-1132



Send reports and a copy of the check to Judy Lupole and Fred Jennings 1246 Quarter Way Virginia Beach, Virginia 23464



Judy Lupole 757-581-2702 <u>luvedale88@verizon.net</u>



Fred Jennings 757-477-5086 fredlyj@verizon.net







CONTINUING EDUCATION SCHOLARSHIP

The Continuing Education Scholarship is open to any Auxiliary member who has been a member for at least a year, their spouse, their son or daughter with financial need. The family member does <u>not</u> have to live with you or in Virginia. Applicants must be 18 years or older and must fill out the application and write a brief essay (no more than 300 words) describing their commitment to their goals and how this scholarship will help them attain those goals. <u>Deadline: February 15, 2024.</u>

VOICE OF DEMOCRACY AUDIO-ESSAY CONTEST PATRIOT'S PEN ESSAY CONTEST

These contests deadline was October 31, 2023. Judging deadlines are:

Patriots Pen:

December 2, 2023 for District Judging

December 23, 2023 for Department Selections

January 13, 2024 presentation of the Department winners at the Education

Awards Banquet in Williamsburg, Virginia

January 15, 2024 Winners due to National VFW Headquarters

Voice of Democracy:

December 3, 2023 for District Judging

December 23, 2023 for Department Selections

January 13, 2024 presentation of the Department winners at the Education

Awards Banquet in Williamsburg, Virginia

January 15, 2024 Winners due to National VFW Headquarters

YOUNG AMERICAN CREATIVE PATRIOTIC ART CONTEST 3-DIMENSIONAL PATRIOTIC ART CONTEST

These Contests are open to all patriotic young artists in grades 9-12. Entries will be judged on patriotic theme and technique. <u>Deadline: March 31, 2024.</u>

Contact your area ROTC Units, Boy Scout or Girl Scout Troops, local teen groups participating in communitysponsored sports, and Parks and Recreation activity centers. In every community, there are multiple groups where you can promote our programs. Our youth scholarship programs benefit every student in our communities.

PATRIOTIC ART ESCROW FUND

You can help this program by making a monetary donation. The donation can be made through MALTA, or you can mail a check to the VFW Auxiliary National Headquarters. Please specify on the check that it is for the Patriotic Art Scholarship Fund.

Kathy Birch, 2023-2024 Scholarship Chairman 304 E Main St Berryville, VA 22611-1306 (540) 955-3311 katbirch@comcast.net



VETERANS AND FAMILY SERVICES Banding Together for Our Veterans 🛭 🗳 Service, Mentorship & Patriotism



I hope you all had a nice Thanksgiving with family and friends. These two months has been all about family, hasn't it?

Being a California girl, I never thought I'd ever say I love fallwinter here in the East, but I do!

It is a time to wear those warm cozy clothes and sit by the fire or start baking sweets or cooking comfort foods for loved ones for the holidays. For quite a few individuals, the holidays can bring an unwelcomed awareness of being alone.



This December let's bring joy to our neighbors and those we encounter throughout the day. It isn't expensive at all and won't break your budget. A simple smile and a warm hello with eye contact is all it



takes. You'll give joy and receive it as well. If you haven't seen or spoken to friends or family, stop a moment to let them know you're thinking of them too. In our busy life, we need reminders like this. Other things like giving blood or volunteering with a new group are just a few ideas to share joy.

Many of you already help veterans and their families by providing transportation for groceries or doctor's appointments and taking them

meals. Thank you all for doing that! If you enjoy cooking and helping veterans, then let me introduce you to Cook for Vets, https://cookforvets.org/ On their website, it states "Cook For Vets, Inc., a 501(c)(3) organization, based in Virginia, was founded in May 2022. Our mission is to provide food security for Veterans and their households through the distribution of healthy meals and groceries for balanced, sustained nutrition." What other groups have you discovered that assist active military, veterans and their families?

Thank you for your organization and most of all Without your volunteerism, our every year. May God Bless you Merry Christmas and



membership in our great being active, productive members! mission would not be completed and your families! Happy New Year!

Dept AWARDS: The most outstanding activity and/or event **demonstrating support to Active** Military, Veterans & their Families wins \$25 to their Auxiliary.

The most outstanding activity and/or event to Increase Awareness of Military Suicide and Mental Health wins \$25 to their Auxiliary! Send in your **REPORTS** to show you **Cherish**, **Remember and Value our Military**, **Vets & their Families!**



Chairman: Cynthia Cortner, 11 Halifax CT., Sterling, VA. 20165, C: (619)254-0014, Cindypcx2@yahoo.com



- Hello Brothers and Sisters!! I hope you had a wonderful Thanksgiving!!!
- Remember it is the season of giving. What a great time to get our youth involved!!
- Here are a couple of important dates to remember this December.
- National Pearl Harbor Remembrance Day, December 7th.
- Wreaths Across America on December 16th. This would be a great way to get the youth in your area to lay a wreath at the grave of a veteran to honor them for their service.

Winter break is a great time to get youth involved in activities such as:

- Mailing cards to families at the National Home, patients of the VA Hospitals, residents of VA and local medical and extended care facilities. Many of these people have no family and your card may be a highlight of their season.
- Reading books with a Veteran.
- Go Christmas Caroling to the Veterans home that is in your community.
- See if a Veteran and their family might need help with decorations or anything else for the holidays.
- Put together care packages and have the youth delivery to the older veterans that might be in your community.

Winter break is also a great time to sit down with your youth groups to see what projects and plans they would like to arrange for the coming months.

While Christmas and winter are a fun time in a child's life, it can sometimes be sad and disappointing time for a military child if their parent is deployed. To make this season even more memorable, here are several Christmas books that are perfect for reading to a military child.

- The Night Santa got Lost: Michael Keane
- Christmas from Heaven: Tom Brokaw
- Christmas in America: Callista Gingrich

A very Merry Christmas and a Happy New Year!!!

NORAD street Levenus NORAD street Levenus Norad Levenus Norad Levenus Norad Levenus



Chairman: Diane Melson 7832 James Blair Lane New Kent, VA 23124 703-314-3809 DImelsonvfw9808@aol.com





An announcement from your Ways and Means Chairman

We have had a donation of Thirty-One totes, bags, and various other items that any Auxiliary, District, or individual member can fill and return to our June Convention for a Silent Auction. Proceeds will be applied to the Ways and Means fund for the Department of Virginia. If you are interested in signing out a bag, committing to filling it with items that may follow a theme or an event, please inquire at the Ways and Means table during the Mid-Winter Conference in Williamsburg.

Non-perishable Food baskets, Movie themed, Sports themed, Childrens Toys and Books, Game Baskets, Valentine themed, Champagne and Chocolates, Basket of Cheer, Wine themed and Automotive baskets are all fun ideas that work well. Remember, we want the Comrades to participate in bidding, so we hope to have offerings that will appeal to them, as well.

Thank you for your consideration to participate in this "fun" raising event!

Lisa Suckow, Ways and Means Chairman



District Meetings



November 2023

1/20/2024

After Lunch Post 2447, Edinburg 100 Veterans Wav Edinburg, VA 22824 Dawn Kuhn, SVP

Judge Advocate Mark Maggio

2/3/2024 TBA

TBA Post 12218, Haymarket 6620 James Madison Highway Haymarket, VA 20169

1/20/2024

No Lunch 10:00 AM Post 9696, Bluefield 131 Lovelane Street Bluefield VA 24605 **Susan Dinon, Conductress ADJ/OM Ed Mann**

> 3/9/2024 **NO LUNCH** 10:30 AM

Post 1503, Dale City, **Minnieville Rd**

14631 Dale

Susan Dinon, Conductor

1/27/2024

No Lunch 10:00 AM Post 2216, Stauton **212 Frontier Dr** Staunton, Virginia 24401 Kelli Levitt, JVP **JVC Doug Hoffman**

12/2/2023

TBA Registration at 1000 and Meeting at 1100 Post 1994, Abingdon 17581 Lee Hwy #3921 Abingdon, VA 24210 Marcia Semones. PDP **Commander Gary Adams**

TBA

Department Secretary, your Representative and me that the date, time and location is correct. If is not correct, please let the Department Representive and I know as soon as possible any changes Additionally, if your meeting should be cancelled, please let your Department Representative and I know as soon as possible. Vicki Butler Department President

> President's Theme: "Service Mentorship and Patriotism" National President's Theme: "Banding Together for Our Veterans"

13

Meeting

Place

Auxiliary Representative

VFW Representative



- Audit for July September 2023 must be completed by October 31, 2023. Accepted Audit by vote of the Auxiliary must be <u>sent to the Department Treasurer</u> no later than <u>November 30, 2023</u>.
- President, Treasurer and Secretary Annual Dues must be paid by <u>12-31-2023.</u>



NO ZOOM MEETING WILL BE AVAILABLE FOR THE 2023 -2024 AUXILIARY COUNCIL OR CONVENTION DEPARTMENT MEETINGS. IF YOU ARE ON COUNCIL AND WILL NOT BE ABLE TO ATTEND CONTACT VICKI BUTLER OR ELLEN STOGSDILL

2024 Winter Conference: Thursday, January 11, 2024 - Sunday, January 14, 2024:

Fort Magruder Hotel and Conference Center, 6945 Pocahontas Trail, Williamsburg, Virginia 23185, (757) 220-2250. RATE: 1 King Bed or 2 Double Beds: \$89.00 plus tax. All guestroom rates include a complimentary breakfast buffet in our dining room.

CUTOFF DATE: Reservations by attendees must be received on or before Monday, December 11, 2023.

METHOD OF RESERVATIONS: Reservations for the Event must be made by individual attendees directly with the hotel reservations department at (757) 220-2250 by identifying yourself with the Veterans of Foreign Wars - Winter Council Meeting group.

Dress Code

All auxiliary meetings will be Casual Dress in January, 2024. Be Comfortable!



NATIONAL PRESIDENT CARLA IS COMING TO RICHMOND, VIRGINIA ARRIVES: 3/17/2024 DEPARTS: 3/19/2024 MORE INFORMATION TO FOLLOW CLOSER TO THE DATE



2024 June Convention: Wednesday, June 12, 2024 – June 16, 2024:

Fort Magruder Hotel and Conference Center, 6945 Pocahontas Trail, Williamsburg, Virginia 23185 (757) 220-2250. Information to follow closer to the date.



VFW AUXILIARY, NATIONAL EVENTS

July 27 – Aug 1, 2024 National Convention, Louisville, Kentucky August 9 – 14, 2025 National Convention, Columbus, Ohio

VFW AUXILIARY, VIRGINIA

Auxiliaries Reported as of: 11-15-2023

Reporting Period is May 1, 2023 thru April 30,2024

	Buddy Poppy/VFW National Home for Children	Auxiliary Outreach Program	Extension & Revitalization	Historian	Hospital	Legislative	Membership	Mentoring for Leadership	President Speacial Project	Scholarships	Veterans and Family Support	Youth Activities
District 1												
176				Reported					Reported		Reported	
3219	Reported			Reported	Reported		Reported				Reported	
District 2									Reported			
392	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported
993		Reported	Reported	Reported			Reported		Reported			
2582	Reported		Reported	Reported		Reported	Reported	Reported	Reported			
2894	Reported	Reported	Reported	Reported		Reported	Reported	Reported	Reported		Reported	Reported
3160	Reported		Reported	Reported	Reported	Reported	Reported		Reported		Reported	
4411	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported			Reported	
4809	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported
District 3												
622									Reported			
637	Reported			Reported			Reported			Reported		
2239	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported			Reported
4639												
6364												
7167				Reported					Reported			
8046												
8529												
9501	Reported	Reported			Reported				Reported		Reported	Reported
9808	Reported					Reported	Reported		Reported			
10387												
10654												
10657									Reported		Reported	

VFW AUXILIARY, VIRGINIA

Auxiliaries Reported as of: 11-15-2023

Reporting Period is May 1, 2023 thru April 30,2024

	Buddy Poppy/VFW National Home for Children	Auxiliary Outreach Program	Extension & Revitalization	Historian	Hospital	Legislative	Membership	Mentoring for Leadership	President Speacial Project	Scholarships	Veterans and Family Support	Youth Activities
District 4												
7059		Reported				Reported			Reported			
7166												
8163									Reported			
8759					Reported							Reported
9855		Reported	Reported	Reported	Reported		Reported	Reported			Reported	
9954		Reported	-	Reported			-		Reported	Reported	Reported	Reported
District 5												
647						Reported			Reported		Reported	
7854		Reported				Reported			Reported		Reported	
8243									Reported			
District 6				<u> </u>								
776	Reported	Reported		Reported	Reported						Reported	Reported
1033	Reported	Reported	Reported		Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported
1264					Reported							
1841	Reported					Reported			Reported		Reported	
District 7				r						1		
621	Reported	Reported			Reported	Reported		Reported				Reported
2447				Reported								
8613				Reported			Reported				Reported	Reported
9292 9660	Departed			Reported		Departed	Reported		Bonorted	Reported		
9660	Reported Reported	Reported		Reported	Reported	Reported	Reported Reported		Reported Reported	Reported	Reported	Reporter
District 8	Reported	Reported		Reported	Reported		Reported		Reported	l	Reported	Reported
3103				Reported			[
7589	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported
12202	Reported	Reported		Reported	reported	Reported	Reported	reported	reported		Reported	reportet

VFW AUXILIARY, VIRGINIA

Auxiliaries Reported as of: 11-15-2023

Reporting Period is May 1, 2023 thru April 30,2024

	Buddy Poppy/VFW National Home for Children	Auxiliary Outreach Program	Extension & Revitalization	Historian	Hospital	Legislative	Membership	Mentoring for Leadership	President Speacial Project	Scholarships	Veterans and Family Support	Youth Activities
District 9												
1115		Reported	Reported	Reported			Reported					Reported
1184					Reported				Reported		Reported	Reported
4667												
6000		Reported				Reported			Reported			Reported
7136												
7726		Reported										
7969												
9696				Reported								
District 10												
609	Reported	Reported			Reported	Reported	Reported	Reported	Reported		Reported	Reported
1177	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported	Reported
1503	Reported	Reported		Reported			Reported				Reported	
3150	Reported				Reported	Reported	Reported			Reported	Reported	Reported
7327							-				Reported	
7916				Reported							Reported	
8469											Reported	
9274				Reported							Reported	
District 11												
632												
3136	Reported				Reported				Reported			Reported
4204												
7814				Reported								
8644	Reported	Reported				Reported			Reported		Reported	
District 12												
1994	Reported	Reported				Reported			Reported		Reported	
9600		Auxiliary	voted to turn in	their Charte	r at the Nove	mber Meetin	g. Letter for p	ulling the Ch	arter gas be	en sent to Nati		

VFW Auxiliary, Virginia VFW AUXILIARY, VIRGINIA

Auxiliaries Reported as of: 11-15-2023

Reporting Period is May 1, 2023 thru April 30,2024

	Buddy Poppy/VFW National Home for Children	Auxiliary Outreach Program	Extension & Revitalization	Historian	Hospital	Legislative	Membership	Mentoring for Leadership	President	Scholarships	Veterans and Family Support	Youth Activities
District 13												
1827			Reported		Reported		Reported	Reported			Reported	
8169				Reported					Reported			
8947			Reported	Reported	Reported		Reported	Reported	Reported		Reported	Reported
10574				Reported								Reported

The above numbers are reports received by the Departent Chairmans as of the **10th of the month**

If your Auxiliary has reported and it is not shown, please call the chairman

VFW Auxiliary, Virginia 2023 - 2024 Department Chairman

Program	Name	Address	City	State	Zip	Phone	Email
Americanism	Karla Coker	13212 Trails End Ct	Manassas	VA	20112-5504	(571) 221-7350	kjcoker1503@gmail.com
Auxiliary Outreach	Robert DeChamplain	7417 Wildwood Dr	Norfolk	VA	23518-4415	(757) 239-4517	rdechamplain1@cox.net
Buddy Poppy - National Home	Kathy Voss	804 Blue Thorn Dr	Apex	NC	27539-9106	(919) 264-7839	klvjwv83@gmail.com
Extension & Revitalization	Georgette Bannon	4036 Georgia Rd	Chesapeake	VA	23321-5312	(757) 715-0202	georgettebannon@gmail.com
Historian - Media Relations	Jamie Stewart	5194 Longbow Rd	King George	VA	22485-3168	(757) 897-5521	jamie_stewart91@icloud.com
Hospital	Dinah Devins Doyle	3449 Crimson Holly Ln	Virginia Beach	VA	23453-2802	(757) 560-0493	n2runn1@yahoo.com
Legislative	Beverly Abbott	130 Brookview Rd	Danville	VA	24540-3408	(434) 792-4497	desiabbott@comcast.net
Membership	Georgette Bannon	4036 Georgia Rd	Chesapeake	VA	23321-5312	(757) 715-0202	georgettebannon@gmail.com
Mentoring for Leadership	Deborah Martin	539 Westwood Drive	Ruckersville	VA	22968-3676	(434) 985-7987	debva0506@gmail.com
Oustanding Auxiliary	Carol Vangi	1024 Hullview Ave	Norfolk	VA	23503-2028	(757) 621- 5519	cjonesvangi@gmail.com
President Special Project "Protect our Defender"	Judy Lupole	1246 Quarter Way	Virginia Beach	VA	23464-8510	(757) 581-2702	luvedale88@verizon.net
President Special Project							
"Protect our Defender"	Fred Jennings	1246 Quarter Way	Virginia Beach	VA	23464-8510	(757) 477-5086	fredlyj@verizon.net
Scholarships	Kathleen Birch	304 E Main St	Berryville	VA	22611-1306	(540) 955-3311	katbirch@comcast.net
Veterans & Family Support	Cynthia Reyes Cortner	11 Halifax Ct	Sterling	VA	20165-5611	(619) 254-0014	cindypcx2@yahoo.com
Youth Activities	Diane Melson	7832 James Blair Ln	New Kent	VA	23124-2992	(703) 314-3809	dmelsonvfw9808@aol.com

VFW Auxiliary Department of Virginia as of 11-15-2023

	I	Membership	lembership VA Medical Centers					VFW Veterans & Military Support	Pres Special Project	CDR Special Project	X = Audit Received by Department Treasurer			
Auxiliary	6-30-23 Totals	11/15/23	%	AMOUNT OWED	AMOUNT PAID	OTHER	Health & Happiness	AMT PAID	AMT PAID	Amt Paid	First Quarter	Second Quarter	Third Quarter	Fourth Quarte
District 1														
176	50	37	74.00%	22.50	22.50				15.00			х		\square
3219	225	212	94.22%	101.25	101.25		56.81					х	х	
District 1	275	249	90.55%	123.75	123.75	0.00	56.81	0.00	15.00	0.00		х		
District 2									60.00					
392	514	541	105.25%	231.30	232.00		129.00		100.00			х	х	
993	68	57	83.82%	30.60	30.60		17.00		50.00			х		
2582	36	35	97.22%	16.20	16.20		9.00		50.00			х	х	
2894	34	25	73.53%	15.30	25.00		25.00		50.00			х		\square
3160	302	278	92.05%	135.90	135.90		75.50		127.56			х	х	
4411	95	84	88.42%	42.75	42.75		23.75					х		
4809	295	296	100.34%	132.75	132.75		73.75		100.00			х	х	
District 2	1344	1316	97.92%	604.80	615.20	0.00	353.00	0.00	537.56	0.00		х		
District 3														
622	34	27	79.41%	15.30	15.30		8.50		50.00			х		
637	382	300	78.53%	171.90	171.90							х	х	
2239	71	70	98.59%	31.95	31.95		17.75	100.00	50.00			х	х	
4639	60	32	53.33%	27.00			21.00					х	х	
6364	170	144	84.71%	76.50	76.50		42.50					х		
7167	52	47	90.38%	23.40	23.40		13.00					х	х	
8046	46	37	80.43%	20.70	20.70		20.70					х		
8529	72	54	75.00%	32.40	21.15		11.75					x	х	
9501	56	41	73.21%	25.20	25.20		14.00		25.00			х	х	
9808	194	157	80.93%	87.30	87.30		48.50		100.00			х	х	
10387	38	18	47.37%	17.10			9.50					х		
10654	33	27	81.82%	14.85	14.85	50.00	8.25					x		\square
10657	31	19	61.29%	13.95	13.95		7.75		125.00			x		
District 3	1239	973	78.53%	557.55	502.20	50.00	223.20	100.00	350.00	0.00		х		

VFW Auxiliary Department of Virginia as of 11-15-2023

	,	Membership		VA Medical Centers				VFW Veterans & Military Support Program	terans & Military Pres Support Special	CDR Special Project		X = Au epartme EIVED BI		urer
Auxiliary	6-30-23 Totals	11/15/23	%	AMOUNT OWED	AMOUNT PAID	OTHER	Health & Happiness	AMT PAID	AMT PAID	Amt Paid	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
District 4														
7059	67	54	80.60%	30.15			16.75		200.00			х	х	
7166	37	36	97.30%	16.65	16.65		9.25					**	х	
8163	52	48	92.31%	23.40	23.40		13.00		50.00			х	х	
8759	39	30	76.92%	17.55								х	х	
9855	31	26	83.87%	13.95	13.95							х		
9954	121	111	91.74%	54.45	54.45				25.00			х		
District 4	347	305	87.90%	156.15	108.45	0.00	39.00	0.00	275.00	0.00			х	
District 5														
647	73	53	72.60%	32.85	32.85		18.25	200.00	25.00			х		
7854	24	14	58.33%	10.80	10.80		6.00		25.00			х	х	
8243	29	24	82.76%	13.05	13.05		7.25	25.00	25.00			х	х	
District 5	126	91	72.22%	56.70	56.70	0.00	31.50	225.00	75.00	0.00		х		
District 6														
776	19	7	36.84%	8.55	10.00		10.00					х	х	
1033	50	37	74.00%	22.50	22.50		12.50		50.00			х	х	
1264	79	79	100.00%	35.55			19.75					х	х	
1841	23	24	104.35%	10.35	10.35		5.75		100.00			х	х	
District 6	171	147	85.96%	76.95	42.85	0.00	48.00	0.00	150.00	0.00		х		
District 7														
621	104	67	64.42%	46.80	46.80		26.00					х	х	
2447	488	362	74.18%	219.60			123.25					х		
8613	102	100	98.04%	45.90	46.35		25.75					х	х	
9292	13	2	15.38%	5.85	5.85		3.50					х		
9660	39	33	84.62%	17.55	17.55		10.00		25.00			х	х	
9760	393	326	82.95%	176.85	176.85	0.00	98.25		25.00	0.00		x		
District 7	1139	890	78.14%	512.55	293.40	0.00	286.75	0.00	50.00	0.00		х		
District 8														
3103	175	191	109.14%	78.75	78.75		43.75					х	х	
7589	102	106	103.92%	45.90	45.90		25.50	300.00	50.00			х	х	
12202	46	38	82.61%	20.70								х	х	
District 8	323	335	103.72%	145.35	124.65	0.00	69.25	300.00	50.00	0.00		х		

VFW Auxiliary Department of Virginia as of 11-15-2023

	Γ	/lembership	0	VA Medical Centers				Pres CDR Special Special Project Project		X = Audit Received by Department Treasurer ** RECEIVED BUT RETURNED				
Auxiliary	6-30-23 Totals	11/15/23	%	AMOUNT OWED	AMOUNT PAID	OTHER	Health & Happiness	AMT PAID	AMT PAID	Amt Paid	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
District 9														
1115	206	201	97.57%	92.70	92.70		20.60					х	х	
1184	31	31	100.00%	13.95								х	х	
4667	119	115	96.64%	53.55	53.55		29.75					х	х	
6000	45	24	53.33%	20.25	21.60		12.00		25.00			х	х	
7136	21	14	66.67%	9.45										
7726	100	91	91.00%	45.00	45.00		25.00					х		
7969	32	22	68.75%	14.40	14.40		10.00					х	х	
9696	62	56	90.32%	27.90	31.50		17.50					х		
District 9	616	554	89.94%	277.20	258.75	0.00	114.85	0.00	25.00	0.00		х		
District 10									15.00					
609	43	42	97.67%	19.35	19.35		10.75					х	х	
1177	43	34	79.07%	19.35	19.35		10.75		25.00			х	х	
1503	1047	1033	98.66%	471.15	471.15		261.75	500.00				х		
3150	168	164	97.62%	75.60	75.60		42.00					х	х	
7327	149	146	97.99%	67.05								х	х	
7916	225	209	92.89%	101.25								х	х	
8469	42	42	100.00%	18.90								х	х	
9274	30	20	66.67%	13.50								х	х	
District 10	1747	1690	96.74%	786.15	585.45	0.00	325.25	500.00	40.00	0.00		х		
District 11												1		
632	181	131	72.38%	81.45								х	х	
3136	15	13	86.67%	6.75	6.75		3.75		10.00			х	х	
4204	23	21	91.30%	10.35								х	х	
7814	26	23	88.46%	11.70								х	х	
8644	60	60	100.00%	27.00	27.00		15.00					х	х	
District 11	305	248	81.31%	137.25	33.75	0.00	18.75	0.00	10.00	0.00		x		
District 12														
1994	40	42	105.00%	18.00	18.00		10.00	25.00				х	х	
9600	47	16	34.04%	21.15								х	х	
District 12	87	58	66.67%	39.15	18.00	0.00	10.00	25.00	0.00	0.00	х			

VFW Auxiliary Department of Virginia

					<u>as of 11_1</u>	5-2023										
				VA Medical Centers				VFW Veterans & Military Pres Support Special Program Project						dit Received ent Treasurer		
Auxiliary	6-30-23 Totals	11/15/23 Totals	%	AMOUNT OWED	AMOUNT PAID	OTHER	HEALTH & HAPPINESS	AMT PAID	AMT PAID	AMT PAID	First Quarter	Second Quarter	Third Quarter q	Fourth Quarter		
District 13																
1827	202	160	79.21%	90.90	90.90		50.50					х	х			
8169	35	28	80.00%	15.75	15.30		8.25		100.00			х	х			
8947	82	77	93.90%	36.90	36.90		20.50		100.00			x				
10574	167	129	77.25%	75.15 218.70	142.40	0.00	70.25		200.00	0.00		X X	х			
District 13	486	394	81.07%	218.70	143.10	0.00	79.25	0.00	200.00	0.00		^				
Members at Large	730	659	90.27%													
	Ν	/lembership	5		Va Medical Centers		Health & Happiness	VFW Veterans & Military Support Program	Pres Special Project	CDR Special Project						
	6-30-23 Totals	11/15/23 Total	%	AMOUNT OWED	AMOUNT PAID	OTHER	AMOUNT PAID	AMT PAID	AMT PAID	AMT PAID						
Total - VIRGINIA	8935	7909	88.52%	3692.25	2906.25	50.00	1655.61	1150.00	1777.56	0.00						
Dist	rict Perc	ontago	s				Percenta	ae Order								
	District	6-30-23 Totals	11/15/23 Totals	%		District	6-30-23 Totals	11/15/2023 Totals	%							
	1	275	249	90.55%		8	323	335	103.72%							
	2	1344	1316	97.92%		2	1344	1316	97.92%							
	3	1239	973	78.53%		10	1746	1690	96.79%							
	4	347	305	87.90%		1	275	249	90.55%							
	5	126	91	72.22%		9	616	554	89.94%							
	6	171	147	85.96%		4	347	305	87.90%							
	7	1139	890	78.14%		6	171	147	85.96%							
	8	323	335	103.72%		11	305	248	81.31%							
	9	616	554	89.94%		13	486	394	81.07%							
	10	1747	1690	96.74%		3	1239	973	78.53%							
	11	305	248	81.31%		7	1139	890	78.14%							
	12	87	58	66.67%		5	126	91	72.22%							
	13	486	394	81.07%		12	87	58	66.67%							
Members A	t Large	730	659	90.27%												
Department	's Total	8,935	7,909	88.52%												

VETERANS OF FOREIGN WARS OF THE UNITED STATES, VIRGINIA AND

VETERANS OF FOREIGN WARS.

AUXILIARY

Winter Council of Administration Meeting January 11– 14, 2024 Fort Magruder Hotel and Conference Center 6945 Pocahontas Trail Williamsburg, Virginia 23185 (757) 220-2250



TENTATIVE SCHEDULE. SUBJECT TO CHANGE. THE AGENDA FOR THE AUXILIARY COUNCIL/CONEFERENCE SHALL BE AT THE DISCRETION OF THE DEPARTMENT PRESIDENT.

THURSDAY, JANUARY 11, 2024

1:00 PM	6:00 PM	Virginia Veterans Foundation Board Meeting FRIDAY. JANUARY 12, 2024	TBD
11:00 AM	5:00 PM	VFW Headquarters Table Open	Williamsburg Room
12:30 PM	2:30 PM	Microsoft 365 Training (open to all members)	Amphitheater
12:30 PM	2:30 PM	VFW History, Core Values & Traditions	Peterburg
1:00 PM	5:00 PM	VFW Auxiliary Audit (Treasurer and Audit Team)	Richmond
3 PM	5:00 PM	Microsoft 365 Training (Repeats)(open to all members)	Amphitheater
12:30 PM	2:30 PM	VFW History, Core Values & Traditions (Repeats)	Peterburg
6:00 PM	7:00 PM	Vendor Appreciation Event	Williamsburg Room
7:00 PM	9:00 PM	VFW Auxiliary Council Meeting SATURDAY, JANUARY 13, 2023	Richmond
7:30 AM	8:30 AM	Past Department President Breakfast	
8:00 AM	2:30 PM	VFW Headquarters Table Open	Williamsburg Room
8:00 AM	2:30 PM	Service Officer Training	Amphitheater
8:30 AM	9:00 AM	Commanders Club Meeting	Peterburg
9:30 AM	12:00 PM	VFW Council of Administration Meeting	Peterburg
9:00 AM	12:30 PM	VFW Auxiliary Business /Program Presentation (No Floor work)	Richmond
12:00 PM	1:00 PM	VFW Riders Meeting	Petersburg A
1:30 PM	3:00 PM	MOCA Meeting	Petersburg A
2:00 PM	3:00 PM	Membership & Recruiting Workshop	Petersburg B & C
3:00 PM	4:00 PM	MOC Meeting	Petersburg B & C
3:00 PM	4:00 PM	Women Veterans Forum	Amphitheater
6:00 PM	8:00 PM	VOD & PP BANQUET	Richmond
		SUNDAY JANUARY 14, 2024	

9:00 AM 9:30 AM Joint Devotional Service Amphitheater TEACHER OF THE YEAR, VOICE OF DEMOCRACY, AND PATRIOT'S PEN BANQUET ICKETS: \$55.00

Department Hospitality Room

Williamsburg Room



VETERANS OF FOREIGN WARS OF THE UNITED STATES AND VFW AUXILIARY

Winter Council of Administration Meeting January 11-14, 2024 Ft Magruder Hotel and Conference Center Williamsburg, Virginia 757-220-2250

THURSDAY, JANUARY 11, 2024

	1:00 PM	3:00 PM	Virginia Veterans Foundation Board Meeting	TBD
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FRIDAY, JANUARY 12, 2024

10:00 PM	5:00 PM	VFW Headquarters Table Open	Williamsburg Room
12:30 PM	2:30 PM	Microsoft 365 Training	Amphitheater
12:30 PM	2:30 PM	VFW History, Core Values & Traditions	Petersburg
1:00 PM	5:00 PM	VFW Auxiliary Audit (Treasurer and Audit Team)	
3:00 PM	5:00 PM	Microsoft 365 Training (Repeats)	
3:00 PM	5:00 PM	VFW History, Core Values & Traditions (Repeats)	
6:00 PM	7:00 PM	Vendor Appreciation Event	Williamsburg
7:00 PM	9:00 PM	VFW Auxiliary Council Meeting	

SATURDAY, JANUARY 13, 2024

8:30 PM	PDP Breakfast	
2:30 PM	VFW Headquarters Table Open	Williamsburg Room
9:00 AM	Commanders Club Meeting	Petersburg
12:00 PM	VFW Council of Administration Meeting	Petersburg
2:30 PM	Service Officer Training	Amphitheater
12:30 PM	VFW Auxiliary Business/Program Presentation	Richmond
1:00 PM	VFW Riders Meeting	Petersburg A
3:00 PM	MOCA Meeting	Petersburg A
3:00 PM	Membership & Recruiting Workshop	Petersburg B&C
4:00 PM	MOC Meeting	Petersburg B&C
4:00 PM	Women Veterans Forum	Amphitheater
8:00 PM	VOD & PP BANQUET	Richmond
	2:30 PM 9:00 AM 12:00 PM 2:30 PM 12:30 PM 1:00 PM 3:00 PM 4:00 PM 4:00 PM	 2:30 PM VFW Headquarters Table Open 9:00 AM Commanders Club Meeting 12:00 PM VFW Council of Administration Meeting 2:30 PM Service Officer Training 12:30 PM VFW Auxiliary Business/Program Presentation 1:00 PM VFW Riders Meeting 3:00 PM MOCA Meeting 3:00 PM Membership & Recruiting Workshop 4:00 PM Women Veterans Forum

SUNDAY, JANUARY 14, 2024

9:00 AM	9:30 AM	Joint Devotional Service	Amphitheater

TEACHER OF THE YEAR, VOICE OF DEMOCRACY, AND PATRIOT'S PEN BANQUET TICKETS: \$55.00

Department Hospitality Room – Williamsburg Room

(Tentative schedule subject to change)

REGISTRATION DEADLINE JANUARY 4TH *WINTER COUNCIL MEETING*

January 11 – 14, 2024 Fort Magruder Hotel and Conference Center ~ Williamsburg, Virginia ~ 757-220-2250 ~ \$89.00 Per night

(Hotel Group Rate Deadline is December 11th)

PRE-REGISTRATION FOR BANQUET TICKET \$55.00

<u>ALL TICKETS MUST BE PRE-PURCHASED. THERE WILL BE NO TICKETS</u> <u>SOLD AT THE WINTER COUNCIL MEETING.</u>

Dinner Menu

<u>Herb Crusted Chicken</u> <u>AND</u> <u>Sliced Herb Crusted Roast Beef</u>

Served with:

House Salad Southern Style Green Beans Oven Roasted Potatoes Warm Rolls and Butter Chocolate Cake Coffee Iced Tea

RETURN THIS PORTION TO STATE HEADQUARTERS BY <u>JANUARY 4, 2024</u> (*NO EXCEPTIONS*) Check, Discover, American Express, Visa, or MasterCard Accepted

Person placing the order (name)	Phone:	
Please fill out completely for each person you are reg	istering including Post number or Auxiliary nur	nber:
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	adquarters, 403 Lee Jackson Highway, Staunt atehq@vfwva.org or fax it to 1-866-416-0586 if	· · · · · · · · · · · · · · · · · · ·
Pre-paid tickets will not be r	mailed to you: they will be available for picl	c up at registration.

President's Theme: "Service Mentorship and Patriotism" National President's Theme: "Banding Together for Our Veterans"

